



**For Immediate Release**  
**Contact: Jennifer Ruef**  
**877-259-8747**

## **Experienced Team Launches New Enterprise to Better Serve the Property & Casualty Industry**

Milford, OH (October 22, 2007) - Michael Sturgis and Daniel Barrington have joined forces to create TenPoint Insurance Solutions. Formerly of CCC Information Services, Great American Insurance and Progressive Insurance, this highly specialized executive team has deep roots in the property and casualty insurance industry.

TenPoint Insurance Solutions has partnered with J&J Capital. J&J Capital is headed by former division presidents of Infinity and Great American Insurance Companies, Joe Pietrangelo and John Miner. The TenPoint team combined with the executive leadership of J&J Capital creates a powerful combination of former industry leaders with the capacity to think strategically and execute efficiently.

TenPoint Insurance Solutions provides an array of subrogation recognition, recovery, collections and benchmarking services to the property and casualty insurance industry. Having served a combined 115 years in the insurance and legal arenas, the TenPoint leadership team is truly, *Driven by Experience*<sup>™</sup>. TenPoint recovery specialists skillfully investigate, negotiate and settle subrogation claims, recovering millions of dollars for clients, while providing actionable analytical data to ensure achievement of Key Performance Initiatives.

“We’ve put together an All-Star team of industry executives with the capacity to think strategically and understand the challenges that keep the claims executive awake at night. We’ve developed, branded and are now pleased to officially launch TenPoint Insurance Solutions. Our highly specialized team has emerged to be the preeminent advisor for the insurance property and casualty recovery market,” said President and CEO, Michael Sturgis.

Executive Board Member and President of J&J Capital, Joe Pietrangelo states, “J&J Capital is proud of its affiliation with TenPoint Insurance Solutions. We have known and worked with the principals for over 7 years. Having seen TenPoint’s value proposition evolve from a core competency in claims subrogation services to include other areas of insurance collections, claims process improvement, and performance benchmarking, John Miner and I are very excited to be part of this dynamic, solutions-oriented business.”

TenPoint Insurance Solutions (<http://www.tenpointis.com>), is headquartered in Milford, Ohio. If you would like more information about TenPoint Insurance Solutions or to schedule an interview with any of the executive team, please contact Jennifer Ruef at 877.259.TPIS or [jruef@tenpointis.com](mailto:jruef@tenpointis.com).